Here are the six aspects of recognising an argument recommended by Cottrell (2017).

Match the definitions with each aspect.

- 1. Authors have a position or a point of view that they attempt to persuade their audience to accept.
- 2. ... are provided to support the conclusion. Reasons are also referred to as 'contributing arguments' or 'propositions'.
- 3. ... is a set of reasons presented in a logical order. It is like a path leading the audience through the reasons, in steps, towards the desired conclusion.
- 4. Arguments lead towards this. It would normally be the position that the author wants you to accept.
- 5. The purpose of the argument is to persuade the audience to a point of view.
- 6. These help the audience follow the direction of the argument. E.g. therefore, as a consequence, finally.

PERSUASION CONCLUSION SIGNAL WORDS AND PHRASES

REASONS/PROPOSITIONS A LINE OF REASONING POSITION

